



Milestone Partners Sponsors Recapitalization of Trans-Trade, Inc.

Saint Davids, PA, September 24, 2009 – Milestone Partners is excited to announce that on September 10, 2009 it completed the recapitalization of Trans-Trade, Inc. (“Trans-Trade”).

Headquartered in Dallas, TX, Trans-Trade (www.transtrade.com) is a leading non-asset based logistics provider that engages in domestic and international freight forwarding, intermodal services, warehousing, reverse logistics, customs brokerage, distribution and other third party logistics and supply chain services. Trans-Trade has a 25-year history of successfully integrating and partnering with businesses serving markets in all 50 states and around the world. A team of industry veterans led by Brad Skinner, who has over 30 years of transportation and logistics experience, partnered with Milestone to identify and invest in the opportunity and will augment an already strong leadership team at the company.

“Trans-Trade has capabilities across all major logistics modes, plus certain unique competencies and strategic assets that together create huge growth potential. With Milestone’s support, Trans-Trade is well situated to realize that potential,” said Brad Skinner, now CEO of Trans-Trade. Geoff Veale, Vice President at Milestone, agreed “Trans-Trade has an excellent business model, as demonstrated by its recent growth amidst recession and by its long-term loyal customer base. The Trans-Trade team will maintain these strong fundamentals while developing new end markets and services. Milestone is delighted to have invested in such an exceptional business in partnership with such a powerful management team.”

Herron & Associates, LLC (www.herronllc.com) and Capital Resource Partners, Inc. (www.crp-usa.com) were advisors in this private transaction. Fifth Street Finance Corp. (www.fifthstreetfinance.com) provided the debt financing for the transaction.

For more information about the transaction, contact [Brooke Hayes](#) or [Geoff Veale](#) at Milestone Partners.

Milestone Partners (www.milestonepartners.com) is a private equity firm that partners with management to invest in leveraged buyouts and recapitalizations of lower middle market businesses. Milestone pursues successful niche-market leaders that provide high-margin products or services. Milestone’s transactions typically provide liquidity to shareholders of privately-owned businesses, facilitate the transition of ownership to key managers, and allow management to capitalize on growth opportunities, while maintaining the legacy of the founders. Milestone is currently making follow-on and add-on investments through Milestone Partners II, L.P., a \$120 million fund, and is making new platform investments through Milestone Partners III, L.P., a \$240 million fund.

Milestone Representative Investments:



Avure Technologies
(high pressure presses)



Black Letter Discovery
(litigation support services)



Blaschak Coal Corp.
(anthracite mining and processing)



CODi
(corporate laptop cases & accessories)



DydaComp
(e-commerce & catalog software)



Eliason
(commercial double-action impact doors)



Fatz Cafe
(casual dining restaurant chain)



Global Connection
(pre-paid wireline phone service)



Good Health Natural Products
(natural foods & body care products)



Interconnect Devices
(electronic contact probes & connectors)



Knights Apparel
(licensed sports apparel)



Outlook Group
(printing, packaging & direct mail)



Safemark Systems
(in-room hotel safes)



Trans-Trade
(non-asset based logistics)



United Road Towing
(towing services)



Higher Power Nutrition (exited 12/07)
(nutritional supplements e-tailer)

Milestone General Investment Criteria:

Company Size*:

- Revenue: \$15-\$150 million
- EBITDA: \$3-\$15 million

Transaction Size*:

- \$15-\$100 million

Equity Investment Size*:

- \$5-\$25 million (& higher, with typical co-invest)

Industry Focus:

- Generalist; high-margin, niche-market manufacturers, value-added distributors and service companies

Geography:

- United States and Canada

*Add-on parameters may be smaller

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